

INNOVATIVE AVIATION SOLUTIONS

WENCOR.COM

COMPREHENSIVE AND COMPLEMENTARY SOLUTIONS

YOUR EXPERT AFTERMARKET PROVIDER

3,500+ suppliers	225K+ components	100+ top airlines served
6,000+ PMAs	30+ years PMA experience	FAA delegated service provider
50K+ seals available to order	30K+ kits produced since 2000	7 MRO centers
250K+ parts available to order online	3,300+ SAR approvals	6,000+ DER Repairs

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PRODUCTS & SERVICES

Wencor Services Team integrates engineering services, component repair and distribution to lower aircraft maintenance costs, improve component reliability and increase availability. Whether you're an airline, OEM, military or repair facility, our expansive offerings supported by our industry-leading customer service commitment are among the broadest and most proven in aviation today. Wencor wants to be your preferred partner for more efficient and cost-effective aftermarket services.

REPAIR CAPABILITIES	SOLUTIONS	AIRCRAFT COMPONENTS	
MRO	SERVICES &	PMA	DISTRIBUTION
Interior & Lighting Solutions Hydraulic Solutions Power, Fuel & Accessory Solutions Pneumatic Solutions Repair Technology Solutions	SOLUTIONS Consignment Engineering Solutions Inventory Management Kitting Repair Services Rotable Pool Third-Party Logistics Total Material Solutions Vendor-Managed Inventory	Airframe Air Cycle Machines Air Turbine Starters Auxiliary Power Units Bearings Cylinder Blocks Filters Fuel Systems Gears Hydraulics IDGs, CSDs, & Generators Impellers Interiors Landing Gear Pistons Pneumatics Seals Shafts Thrust Reversers Turbine Engines	Bearings & Tooling Cabin Interiors & Transparency Filters Hardware Lighting & Electrical Safety & Communications Seals



DISTRIBUTION SERVICES

DELIVERING GREATER VALUE IN MORE WAYS AND PLACES.

DISTRIBUTION CREATING VALUE FOR OUR PARTNERS

Wencor is the aftermarket aviation expert that consistently

delivers high-quality products and services. We aim to increase availability and reliability across the aerospace industry to build and maintain trustworthy relationships with our customers.

Wencor is the specialized distributor and solutions provider for numerous industry-leading manufacturers and suppliers reaching across 6 continents. We strive to consistently deliver quality product options and availability for our customers while ensuring competitive pricing. We utilize our technical expertise, market intelligence and top-quality parts to build trust, confidence, and value with our partners. We commit to providing a service experience that's second to none.



EXCLUSIVE PARTNERS







Please visit wencor.com/distribution to browse the product categories below to learn more and start your order.



We make it easy to get the parts you need when you need them 24/7.

WENCOR OFFERINGS

- + Bearings & Tooling
- + Cabin Interiors & Transparency
- + Filters
- + Hardware
- + Lighting & Electrical
- Safety & Communications
- + Seals



DISTRIBUTION

KEY PARTNERS AND SUPPLIERS

Wencor has strategically partnered with the best in the aftermarket aviation distribution industry. Together, we offer:

- + Over 60 years of distribution in aftermarket aircraft parts
- More than 150,000 active parts available to order 24/7 making it easy to get the parts you need, when you need them
- + Core categories include bearings, filters, seals, lighting & electrical, and interiors
- Primary distribution center in Peachtree city, GA with regional stocking locations in Miami, Amsterdam and Singapore





DELIVERING PMA AVAILABILITY, RELIABILITY AND COST SAVINGS FOR 30+ YEARS

Wencor has a proven record for developing and engineering better options for high usage, complex and expensive OEM parts. With over 6,000 PMAs created to date, our products actively support a broad range of systems including pneumatics, hydraulics, engines, APUs, landing gear, cabin interiors and airframe parts. More importantly, our FAA-approved components offer improved availability, reliability and a lower cost of ownership when compared to OEM equivalents.

THE WENCOR DIFFERENCE

- Delivering uncompromising standards of PMA engineering in a lower-cost option, Wencor's high level of expertise can also incorporate significant improvements to result in a more reliable aircraft component.
- Our design and engineering processes address many of the pain points and limitations of OEM products. Shorter lead times and greater availability are key contributors to reducing TATs and AOG losses.
- The FAA has delegated Wencor the authority to perform specified engineering, manufacturing, operations, airworthiness and maintenance functions on its behalf.
- Among the first PMA companies to be awarded the FAA's Organizational Design Authorization (ODA) in 2009, Wencor can significantly reduce the time-to-market of your PMA development projects.

PMA ENGINEERING BETTER OPTIONS

For over three decades, Wencor has developed high-quality and competitively

priced PMA parts using state-of-the-art engineering tools and techniques to support the growing demands of an ever-increasing worldwide customer base. We supply PMAs to commercial, business and general aviation customers through the development of customer-optimized components, owner-operator parts and build-to-print parts. Our PMAs cover virtually every system of today's aircraft, often providing reliability improvements over the original part.



SYSTEMS SUPPORTED

- Air Cycle Machines
- Hydraulics
- Airframe
- Landing Gear
- Auxiliary Power Units
- Pneumatics
- Cabin Interiors

- Starters
 - CSDs. IDGs & Generators

 - Thrust Reversers
 - Engines
 - Fuel Systems
 - Other Systems





Please visit **wencor.com** to learn more about the thousands of available PMAs we currently have in stock.

STRATEGIC FOCUS

Wencor strategically focuses on lowering the cost of aircraft ownership

through consistent quality and reliability improvements. With dedicated resources, we can design solutions, develop programs and deliver results by customizing and scaling solutions to meet your needs.



WENCOR SUPPORTS BOEING, AIRBUS AND REGIONAL FLEET AIRCRAFT

- 737NG
- A350

• A330

- CRJ-700/900/1000
- Q400
- 777 • 787

• 757

• 767

- 787 ERJ-170/190 • A320 Family
- **COVERAGE ACROSS OVER 30 ATA CHAPTERS**

Wencor provides PMA replacement components for virtually every ATA chapter and continues to be heavily focused on new PMA development.



AIRCRAFT SYSTEM

- Air Conditioning ATA 21
- Electric Power ATA 24
- Equipment & Furnishings ATA 25
- Flight Controls ATA 27
- Hydraulic Power ATA 29
- Landing Gear ATA 32
- Lights ATA 33

- Pneumatics ATA 36
- Water/Waste ATA 38
- Airborne Aux Power ATA 49
- Engine Air ARA 75
- Engine Exhaust ATA 78
- Engine Starting ATA 80



WENCOR OFFERS 7 MRO CENTERS OF EXCELLENCE TO SERVE YOUR EVERY NEED.

MAINTENANCE REPAIR & OVERHAUL

OUR PRECISION AND EFFICIENCY DELIVER A SUPERIOR CUSTOMER EXPERIENCE.

Wencor MRO is comprised of the leading repair companies in

the industry. Offering comprehensive solutions for your aircraft's interior, mechanical and electrical systems, we are able to service all your maintenance, part replacement and repair needs. Also, our invaluable MRO data allows us to constantly engineer improved part designs and build standards. Our coverage of nearly 100% of component repair parts along with our focus on reliability improvement and consistent turn times are key contributors to the proven partnerships we've established with major airlines worldwide over the years.

NATIONWIDE MRO CENTERS

- + Absolute Aviation
- + Accessory Technologies
- Aerospace Coatings
- + Fortner Engineering
- + PHS/MWA Aviation
- + Silver Wings Aerospace
- + Soundair Aviation

Wencor's experienced MRO team has supported commercial aircraft

customers on a global scale, and significantly reducing material costs

fleets for over 60 years. Within our versatile organization are top companies that specialize in key aspects of aviation maintenance, including Power Generation and Accessories, Hydraulics, Pneumatics, Interiors, and Specialized Repair Technologies.

We pride ourselves on providing thousands of repair capabilities with value-oriented PMA parts and DER repair alternatives, supporting while expediting the repair process.

Wencor MRO keeps your fleet ready to fly!

ABSOLUTE ACCESORY AEROSPACE FORTNER PHS/MWA SILVER WINGS SILVER WINGS WENCOR MRO FACILITY AVIATION TECHNOLOGIES COATINGS ENGINEERING AVIATION AEROSPACE AEROSPACE ATA NAME Cheney, WA Edgewood, NY Oxford, AL Glendale, CA Princeton, FL Snohomish, WA 21 Air Conditioning х х х х х Auto Flight 22 х х х 23 Communications х 24 **Electric Power** x х x Equipment & Furnishings 25 х х х 26 **Fire Protection** x х 27 Flight Controls х x х x х x 28 Fuel х х 29 Hydraulic Power х х х х х 30 Ice & Rain x х х х Indicating/Recording 31 x х Landing Gear 32 х х 33 Lighting x х х x Navigation 34 х 35 Oxygen х 36 Pneumatics х х 38 Waste & Water х х х х Airborne Auxiliary Power 49 х х х 52 Doors х х х х х 54 Nacelles/Pylons х х Windows 56 х 70-79 Engine х х х х х х 80 Starters х х х

Absolute Aviation

Repair Station #VQJR937X 2416 Cheney Spokane Road, Cheney, WA 99004 T: 509-747-2904 | E: MROSales@wencor.com

Accessory Technologies Corporation

Repair Station #Y4AR0390 41 Mercedes Way #34, Edgewood, NY 11717 T: 631-753-2282 | E: MROSales@wencor.com

Aerospace Coatings

Repair Station #A9PR2B6X 370 Knight Drive, Oxford, AL 36203 T: 256-241-2750 | E: Sales@aerocoatings.com

Fortner Engineering

Repair Station #PU3R776L 918 Thompson Avenue, Glendale, CA 91201 T: 818-240-7740 | E: MROSales@wencor.com

PHS/MWA Aviation

Repair Station #OMXR603L 42374 Avenida Alvarado, Temecula, CA 92590 T: 951-695-1008 | E: MROSales@wencor.com

Silver Wings Aerospace

Repair Station #9ARR711Y 25400 SW 140th Avenue, Princeton, FL 30332 T: 305-258-5950 | E: MROSales@wencor.com

Soundair Aviation Services

Repair Station # S2DR551J 1826 Bickford Avenue Snohomish, WA 98290 T: 360-453-2300 | E: MROSales@wencor.com





Wencor MRO facilities

300 DER repairs annually.

develop more than



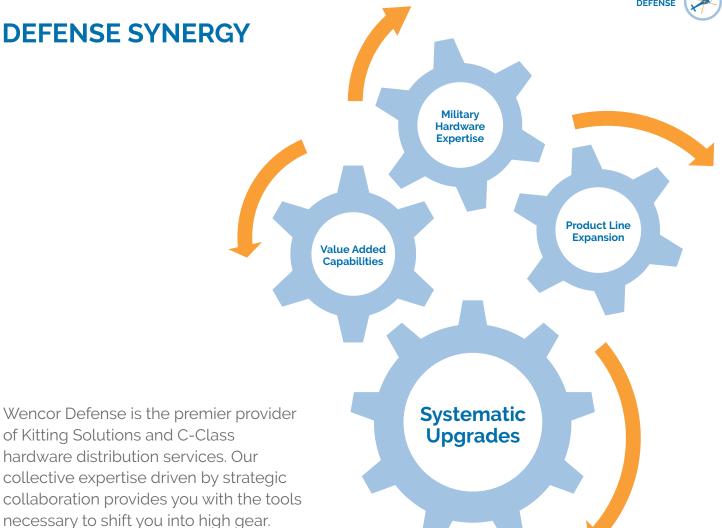
DEPENDABLE SERVICE FOR THE AEROSPACE INDUSTRY.

Wencor Defense has 120 years of combined experience between <u>Kitco Defense</u> and <u>ASC</u> <u>Industries</u>. Each of these companies offer reliable, trusted services and solutions and collectively create synergies benefiting the defense segment.

- SAR Development (1,200 SARs currently in production)
- Premier Provider of Kitting Programs
- Value-Added Services
 - Inventory Management
 - Consignment
 - 3rd Party Logistics
 - Supply Chain Solutions
- In-House Engineering
- C-Class Hardware Distribution Services



DEFENSE



Military Hardware Expertise (ASC)

- Exclusive Distributorships
- High-Volume Capabilities
- Expansive Defense Customer Base

Value Added Capabilities (Kitco)

- Higher-Level Quality Requirements (FAT, CSI)
- Kitting and Assembly Proficiency
- Engineering Support (SAR)
- High Value Distribution Products

Product Line Expansion

 Adding Strategic Product Lines to Support Customer Requirements

Systematic Upgrades

- Defense Systematic Module
- Wencor Defense Data Warehouse



SERVICES & SOLUTIONS

HELPING OUR CUSTOMERS FIND EFFICIENT AND RELIABLE COST-EFFECTIVE SOLUTIONS.

STREAMLINED PROCESS DRIVES EASE AND EFFICIENCY

Our success is built on our quality products and service offerings, as well as our commitment to our customers.

The recognition and awards we've earned over the years are a testament to a shared mindset that keeps our people and our company on course. Our mission is always achievable—that of consistently striving to deliver both innovative solutions and complete customer satisfaction

Experience the Wencor difference with a simple call or click today.

Please visit wencor.com/account-benefits to create a Wencor account and begin your 30-day trial account. By creating an account, you will have access to all the Services & Solutions that Wencor offers.

CREATE AN ACCOUNT AND RECEIVE THESE BENEFITS:

- + 24/7 access
- Pricing immediately available
- + View available stock & lead times
- + Download PMA supplements & technical documentation
- + Keep track of your search order status & history
- Access to related
 PMA parts & NHAs
- + Download & submit purchase orders
- + Order on terms or with a credit card
- + 24/7 AOG support

ENGINEERING SOLUTIONS

WENCOR ENGINEERED PARTS

Wencor is a leading independent supplier of FAA-approved

aircraft parts, with over 6,000 PMAs. Our engineering and product development teams work closely with customers to identify opportunities and provide solutions that optimize both operating and cost efficiencies. FAA-PMA parts allow customers to meet availability, economic and performance requirements that help them stay competitive in the industry. Wencor's onestop capabilities can help your organization end-to-end, from identifying PMA opportunities with market analysis, through project management, to measuring results and the success of your Wencor-engineered solutions.



Wencor produces more than 350 new PMA parts each year using state-of-the-art equipment for measurement, design, analysis and product development.



PMA SYSTEMS

- Air Cycle Machines
- Airframes
- Auxiliary Power Unites

PARTS PRODUCED

- Gears
- Shafts
- Bearings

CSDs, IDGs & Generators

- Engines & Gear Boxes
- Fan Reversers
- Seals
- Electrical Connectors
- Paper Rolls

- Fuel Systems
- Hydraulics
- Landing Gear
- Airframe Components
- Hardware

- Pneumatics
- Starters
- Other Systems
- Tray Tables
- Impellers

KITTING SOLUTIONS

With over 30,000 produced since 2000, Wencor Kits simplify workflow by reducing the time, effort and cost involved in prepping for an equipment repair or overhaul. Everything needed to perform your task is packaged for easy identification, convenient access and use. Reduce costs associated with purchasing, receiving, inspection, accounting, inventory control and parts requisition through the use of Wencor Kits.

Wencor productivity benefits include:



TECHNICIANS

- Eliminates technicians searching for components
- Alignment with step-by-step CMM instructions



PROCUREMENT & ACCOUNTING

- Single purchase order for multiple parts
- Simplified invoicing

WAREHOUSE PERSONNEL

- Eliminates the need to search for parts
- Customized to customer's needs
- Includes PMA parts to lower costs

POPULAR WENCOR KITTING SOLUTIONS

- Landing gear
- Component overhaul
- Engine overhaul
- Maintenance checks
- Modification





WENCOR KITTING ADVANTAGES

- + Customize kit layout and parts to your content and schedule needs
- + Simplify order process with one line item per kit
- + Align kit to work instructions
- Reduce inventory investment



SERVING THE WORLD

GLOBAL SOLUTIONS

Proudly comprised of several of the top companies in the industry, Wencor is meeting more customer aviation needs worldwide than at any time in its history. With our constantly expanding network of maintenance and repair facilities as well as stocking and distribution hubs and internal offices, we've established ourselves as a leader in developing Total Material Solutions to provide exceptional service for a broad range of airlines and aerospace customers.



LOCATIONS



DOMESTIC

HEADQUARTERS

416 Dividend Drive Peachtree City, GA 30269 T: 678.490.0140 F: 678.490.0142

& KITCO DEFENSE

Parkway Suite B

Provo, UT 84606

T: 801.489.2000

F: 801.489.2199

3577 S. Mountain Vista

UTAH OFFICE

FLORIDA

2000 NW 97th Avenue Suite 118 Doral, FL 33172 T: 305.871.1860 F: 305.871.7160

ASC INDUSTRIES

1227 Corporate Drive West Arlington, TX 76006 T: 817.640.1300 F: 817.649.2685

AMSTERDAM

Wijkermeerstraat 27C 2131 HB Hoofddorp The Netherlands

INTERNATIONAL

ISTANBUL

Ziya Gokalp Mah. Suleyman Demirel Blv. Mall of Istanbul Ofis Plaza No: 7E Floor 19 Flat 143 Basaksehir 34490 Istanbul/Turkey T: 90.212.881.75.75 F: 90.212.881.75.77

SINGAPORE

05-06/07 700 West Camp Road Business Aviation Complex Seletar Aerospace Park Singapore 797649 T: 65.6556.4125 F: 65.6542.2231

SHANGHAI

1558 L'Avenue 99 Xian Xia Road Shanghai, PRC

MAINTENANCE, REPAIR & OVERHAUL FACILITIES

SOUNDAIR

AVIATION SERVICES

1826 Bickford Avenue Snohomish, WA 98290 T: 360.453.2300 F: 360.453.2301

ABSOLUTE AVIATION

2416 Cheney Spokane Road Cheney, WA 99004 T: 509.747.2904 F: 509.747.4062 absoluteaviation.com

SILVER WINGS AEROSPACE

25400 SW 140th Avenue Princeton, FL 33032 T: 305.258.5950 F: 305.258.5953 silverwingsaerospace.com

PHS/MWA

AVIATION SERVICES 42355 Rio Nedo Temecula, CA 92590 T: 951.695.1008 F: 951.695.1006 phsmwa.com

AEROSPACE COATINGS

370 Knight Drive Oxford, AL 36203 T: 256.241.2750 F: 256.241.2760 aerocoatings.com

ACCESSORY TECHNOLOGIES CORPORATION

219 Central Avenue Farmingdale, NY 11735 T: 631.753.2282 F: 631.753.2407 atcny.com

FORTNER ENGINEERING

918 Thompson Avenue Glendale, CA 91201 T: 818.240.7740 F: 818.240.1009 fortnereng.com

WENCOR.COM



E-COMMERCE

MAKING YOUR ONLINE EXPERIENCE QUICK AND EASY

E-COMMERCE

SIMPLIFYING YOUR PURCHASING EXPERIENCE

Wencor E-Commerce provides an online service to further simplify and streamline order processing and delivery.

This service provides real-time quotes and stock status, easily placed orders and constant shipment tracking. Easy to navigate, Wencor E-Commerce provides multiple ways to search items or track your order and is as customer-friendly as any member of our service team. Open your account today at wencor.com/account-benefits.



ABILITY TO SEARCH

ABILITY TO TRACK

Customer orders by

PO, P/N, or date

Shipments

- OEM part numbers
- Alternate part numbers
- Next Higher Assemblies (NHAs)
- Order status
- Government part numbers

K ABILITY TO VIEW

- Related NHA parts
- Lead-times
- Available stock by warehouse
- Factory stock
- Work orders with due dates and quantities



OUR PURPOSE IS TO ENSURE EACH FLIGHT IS SAFE AND COST-EFFECTIVE EVERY DAY.

VISIT WENCOR.COM FOR MORE INFORMATION.



